blueprism



Connected RPA São Paulo, 25 e 26 de Setembro

Michel Sader

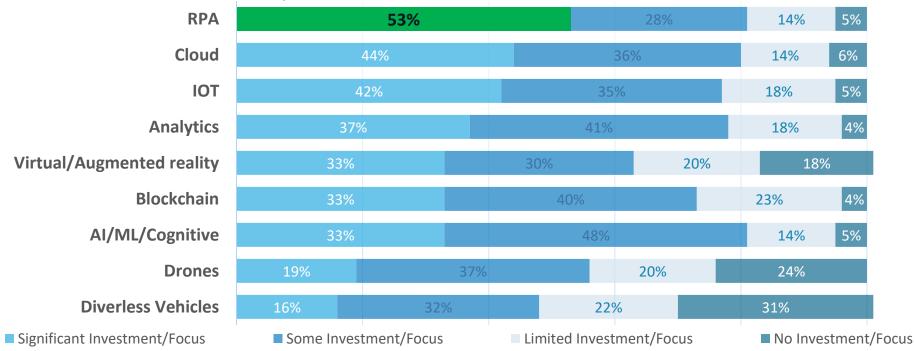
Diretor de Vendas - Brasil michel.sader@blueprism.com USA: + 1 (954) 701-5058

Commercial in Confidence

Robotic Process Automation

KPMG SHIS

Over the next year, in what how much investment/focus is your organization making to help you achieve operational cost saving goals?



RPA, CLOUD AND IOT LEAD INVESTMENT FOCUS



Source: HfS Research in conjunction with KPMG, "State of Operations and Outsourcing 2018 – Enterprise Buyers (Global 2000)"





The ultimate definition of innovation

Executing an idea which addresses a specific challenge and achieves value for both the company and customer



But what RPA can and can't do for an organization?

- 63 percent of surveyed organizations did not meet delivery deadlines for RPA projects.
- For the ones that succeeded, longer-than-anticipated bot implementations delayed return on investment (ROI).
 - Deloitte's survey of 400 global firms, 2018
- 30 to 50 percent of initial RPA projects fail.
 - EY study, 2018.



Some ingredients for a disaster

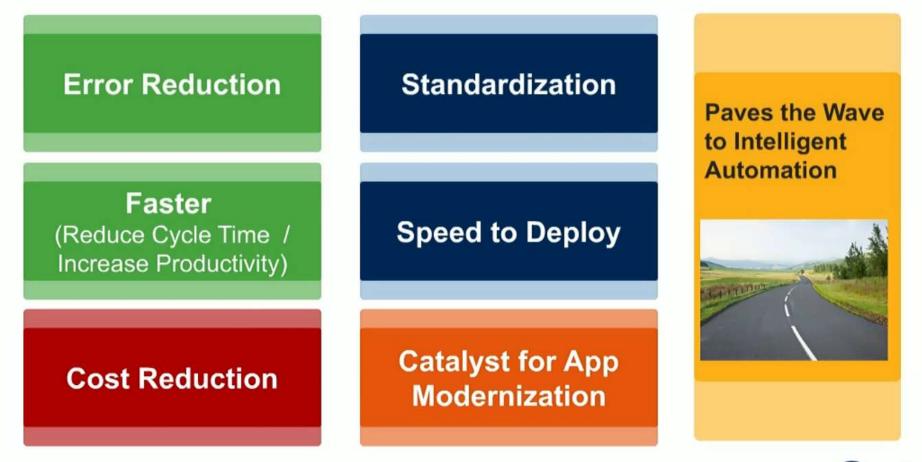
- Lack of discipline in setting the goal correctly for sustained digital transformation;
- Insufficient rigor in executing the change across the enterprise;
- Thinking that POCs will scale through the entire corporation;
- Conversations around organizational transformation center on technology rather than the strategic business challenge driving the change;
- Organizations that have been promised significant savings by using lots of bots;
- Unattended RPA can become another silo.

Mckinsey – Blueprism World – 21 de Maio 2019





RPA Paves the Way To Further Adoption







We MUST Transform!

Not just cost





Not just 10-20% improvement/ year

Not "Automation"

Not a BPO



What is Blue Prism connected-RPA?

Blue Prism connected-RPA Platform

Blue Prism Digital Exchange Blue Prism Skills Blue Prism Communities

and a state	a tai Laman	ine faith the
1		
	1-1-	I-I-I-I-I
And the second s	and I separate a later	
1		
Loger Danisat	tern Grand	
		Magazi









Commercial in Confidence

Digital Workforce

Business-Led

IT-Controlled

Intelligent

Code Optional platform (drag-and-drop)

Empowering the operation to deliver business outcomes

Operational agility + entrepreneurship

Enterprise-strength architecture

Ecosystem for digital transformation

Simple governance to support scale

Compliance through always-on auditing

Digital Exchange + TAP

Power of choice + AI for business users

lacktrice blueprism

Parceiros









minsait























